



**TASSCUBO**  
**Executive Committee Minutes**  
**January 27, 2019 at 4:00 PM**

**Attendees:**

Calvin Jamison (Marlene Campos), Sue Fuciarelli, Alicia Currin (Rebecca Pressley), Angie Wright, Marilyn Fowle', Carlos Hernandez. Absent: Eric Algoe and Bob Brown

**Minutes:**

Approved as written.

**Treasurer's Report:**

Angie reported that the organization started with \$67,000 December 1, and received over \$108,000 in revenues. The organization spent \$62,000 in December, resulting in an ending balance of \$113,000. The expenses for this conference is running \$37,000 more than is being received in revenues.

**Treasurer's Report:**

Angie reported that the organization started with \$52,000 October 1, and received over \$12,000 in sponsorships. Carlos reported that a substantial amount of new sponsorships (\$80,000) have been received or committed that are not reflected in the October statement. Carlos thinks a few more might come in on top of that. Sue recommends talking to Noel Levitz since they will be a speaker and Sue says they might be interested.

**Winter Conference:**

**Registration** - There is \$55,000 in rooms that are being subsidized in Austin at this meeting because of the high cost of the location and time and year. Angie also reported that attendance was down 27 attending since the overall price was higher. There are 16 first-timers and 231 member attendees, 36 sponsors, 10 speakers and five admin assistants for a total of 284 in attendance. Angie reported that two people asked if they could just come for the committee meetings. Calvin suggested discussing whether we should allow "partial" attendees to the conferences in the primary members meeting. There were also two late cancellations – Calvin declined refunds for both requests.

Calvin suggested putting funds away from the other conferences during the two years to address the high cost of this conference during the legislative session. He suggested doing an estimated budget for each conference over the next couple years to perhaps develop a "blended" rate, which would help make sure reserves stay ahead of deposits.

**Venue** – Rebecca reported that the main room will not be available first thing because the joint budget and accounting committee are meeting from 7:15 a.m. until just before the first session. Both breakfasts and lunch are buffets so service should be speedy and convenient.

**Program** – Sue reported that the Comptroller Hegar needs to be at the Capital at noon, so he may need to start sooner than is shown on the program.

**Sponsors** – Carlos reported that he had to turn away four sponsors, but has added them to the waiting list. He will not have any sponsors speak at the reception, but he may talk about them in general. Calvin asked Rebecca to turn down the music when he speaks. Carlos said he would like to try to introduce all the sponsors on the full-program day of the conference.

### **2019 Summer Conference**

**Program** – Sue reviewed the draft program and accepted suggestions for the summer conference.

**Sponsorships** – Carlos reported that sponsorships are maxed out for the summer conference and had to turn away two sponsors. He has included them on the list for next year's conferences.